



yanolja
cloud solution

eZee Centrix

Complete Hotel Distribution Ecosystem

For real-time inventory distribution of your hotel

Presentation Overview



Overview



Features



Our Connectivity Partners



Integrated Hospitality Solutions



Our Clients



24x7 Live Support



YCS in Numbers



Why YCS



Contact Us

Overview : Why do you need a Channel Manager?

A channel manager provides you a one-stop centralized control over your online inventory distribution and rate management on connected channels, giving you a global presence in the travel market.



Automates inventory distribution and control



Real time updates



Centralizes inventory distribution for hotel chains



Connects you to new markets



Optimises revenue generation



Minimizes overbookings



Simplifies rate distribution across all channels



Maintains rate parity

Let's explore its features in depth






Distribution Channels

- ❖ eZee Centrix connects your hotel with 130+ top global and regional channels.

i.e OTAs + GDS + Vacation Rental Portals

- ❖ Our channel manager ensures instant and consistent performance even with large number of connected channels.
- ❖ Apart from being connected with 130+ channels, we are open to add new channels as per the feasibility at no extra charges.

What more do you get in OTA connections?

-  Exposure in the international market
-  Presence on all platforms
-  Attract right bookings at the right time
-  Stage your availability across all room types
-  Finer OTA strategies

Our Connectivity Partners

Recognized by
the best



Preferred
Software Partner
2024

Booking.com

Premier Connectivity Partner 2023

agoda | INNOVATIVE
SUPPLIER

Online Travel
Agencies (OTA)

[View More](#)



AsiaRooms.com

cleartrip



ORBITZ

eDreams ODIGEO

traveloka



pegipegi

travelguru
The Hotel Experts

travelocity

via.com

GDS Connectivity
Sites

amadeus
Your technology partner



Pegasus
SOLUTIONS

Worldspan
by Travelport

Sabre

Travelport

Vacation Rental
Portals

HomeAway



HOUSE
TRIP

WIMDU

Homelidays
La Famille HomeAway

Instant Rates and Inventory Updates

- ❖ Cloud technology benefits YCS's room distribution system by updating hotels' room rates and inventory instantly on all connected channels and GDS.
- ❖ It allows you to supervise channel-wise inventory and rates and performs updates with just a single click.

In addition to:



100%
inventory utilization



Minimal human
errors

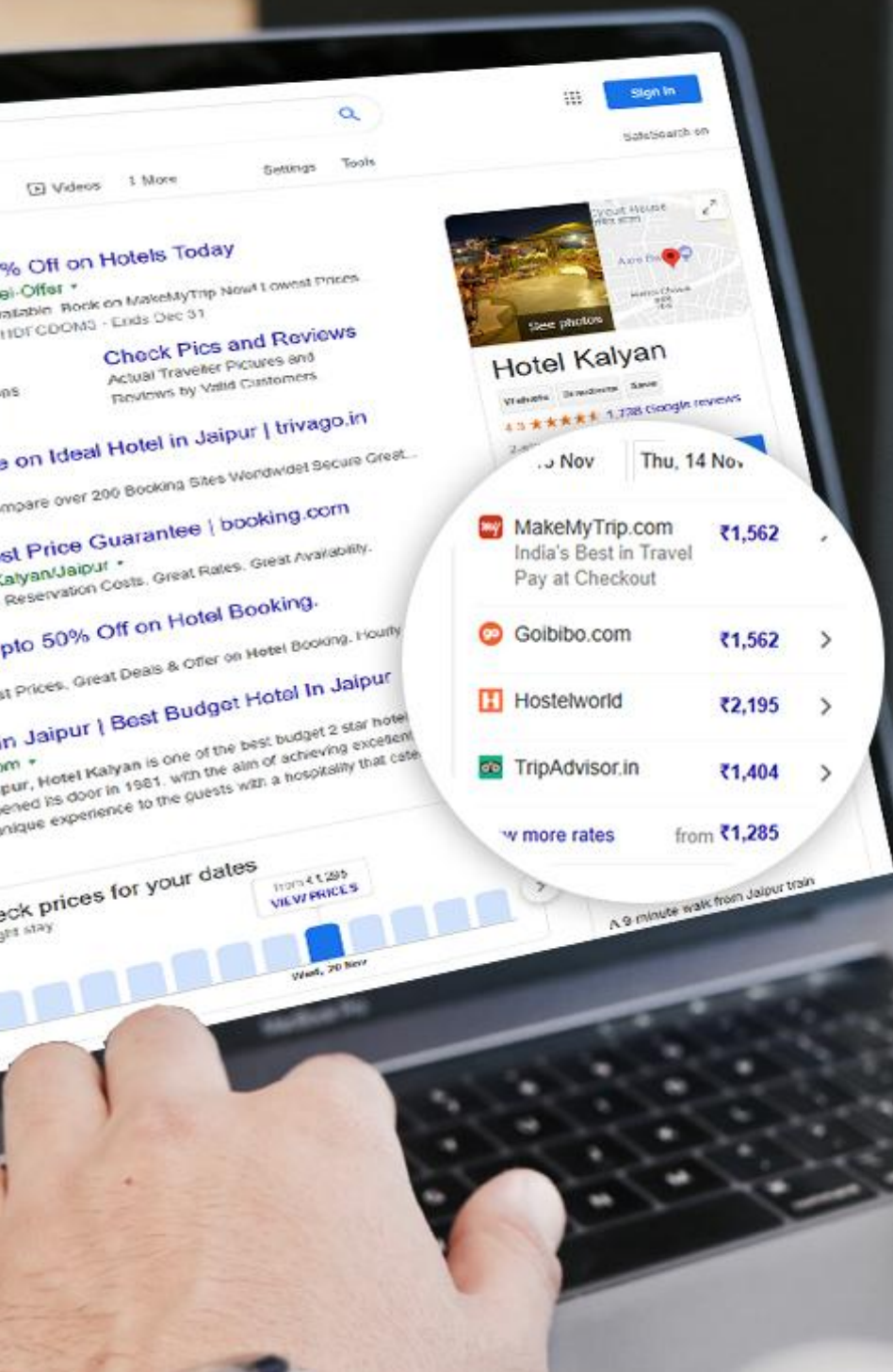


Real-time data for your
bookers



One dashboard to
manage all channels





Maintain Rate Parity Easily

- ❖ YCS Channel Manager ensures that you exhibit identical room rates on all your associated distribution channels, regardless of the compensation rate given by the channel.



- ❖ Instantly updates any changes in rates on all channels simultaneously.

Minimum Overbooking

- ❖ Because of real-time inventory updates on the channels, you have minimal chances of overbooking at your property. This also leads to better guest experience as your guests don't face any unwanted circumstances because of the overbookings.



Master and Derived Rate Plan

- ❖ You can create a master and derived rate plan considering your requirement of similar updates in rate plans for all room types.
- ❖ Any change in the master rate plan automatically reflects in the derived rate plan resulting into minimum efforts from your side.

Foreign Currency Rate Updates

- ❖ eZee Centrix gives you the provision to send your local currency rate updates on international channels. The rates will be converted to the channel currency automatically as per the conversion rate.
- ❖ Besides this, you can also accept foreign currency from the travel sites, agents and guests.



Yield Management

- ❖ Yield management is one of reliable strategies to increase your: Occupancy percentage, Average daily rate (ADR) and Revenue per available room (RevPAR)
- ❖ The channel manager helps you in performing yield management by altering your rates depending on your occupancy. It also derives the Best Available Rate (BAR).
- ❖ If your occupancy is high, eZee Centrix will raise the room rates on all channels, and taper your prices if the occupancy is low.
- ❖ Thus, our channel manager helps to make the most revenue even in the off-peak seasons by selling your hotel inventory at the best price in the market.

Key Benefits:



Increased revenue:
Ensures a higher revenue, even if your occupancy is not 100%.



Competition analysis:
Keeps an eye on your competitors, before making any changes on your pricing.



Decreased errors
Accurate demand forecasting eliminates any miscalculated risks.

Analytics and Reports

- ❖ eZee Centrix provides you detailed reports which comprise of data acquired from all the transactions.
- ❖ It will give you plentiful of insights on your business performance, helping you devise better and effective strategies to increase revenue..
- ❖ All reports can be accessed at anytime from anywhere in the channel manager.

Reports namely:



Revenue analysis



Channel-wise statistics report



Booking cancellation report



Monthly revenue breakdown report

and several more..



Rate Shopper

- ❖ Rate Shopper tool in the channel manager lets you monitor your competition on the connected channels.
- ❖ It analyzes and compares your competitor's rates collected from numerous connected channels.
- ❖ This helps to optimize your market value using pivotal feature of channel manager, and even lets you set better pricing for your rooms.
- ❖ You can oversee rates of next 30 days applied you and your hotel competitors applied; thereby letting you decide your new rates on real-time.

*Additional charges applicable

Mobile Channel Manager



Download the app here  



Allows you to perform quick updates of rate and inventory



Switch between multiple properties easily



Easily access crucial reports of the system

Hotel PMS Integration

eZee Centrix is integrated with several third-party hotel software. We're open to integrate with other PMS giving you an ideal 2-way XML connection.

How will the PMS integration help you?



Streamlined operations



Focus on enriching guest experience



Govern booking and reservation trends



Handle room occupancy patterns



Quickens hotel functioning and reporting



Live inventory and rate updates on channels





Central Reservation System for Chain of Properties

- ❖ Manage channel bookings of all your properties from a single dashboard
- ❖ Regulate inventory distribution and control of all your locations
- ❖ Execute rate updates of all your properties located anywhere
- ❖ Consolidated data insights of all your properties to track performance
- ❖ Centralized guest profile and travel agents profile to simplify operations
- ❖ Switch from one property of another swiftly
- ❖ Full access to transactions and reports of any property from anywhere at anytime

Guest Engagement

1. YCS's inventory distribution system sends notification emails right from the channel manager;

Emails like,

- a. To attract them with promotional offers, discounts, packages at your hotel.
 - b. Delight them with pre-arrival, in-house and post-departure emails.
2. Allows you to tender your hotel services, facilities and promote local attractions.
 3. Helps you get more reviews on TripAdvisor for free through the TripAdvisor Review Express Program.



How do we stand out from other channel managers?



Rate threshold

Set the maximum and minimum rate limits. In case you cross that limit while updating rates, our software will notify and stop the update, to save you from any revenue loss.



Credit card verification and charge

The system automatically verifies and charges the credit cards your guests provide. If found invalid, you, the guest, and the OTA are notified to avoid no-shows and cancellations.



Manage Pay@hotel bookings

Increase your confirmed bookings and revenue by sending online payment links to your Pay@Hotel guests.



Distribution wizard

Save your time and efforts by performing bulk inventory, rate, and rate plan updates in a single click through the distribution wizard.



Data analysis tool - Innalytics

Track your hotel's (even hotel chain's) real-time performance over all the connected channels through insights like booking lead time, cancellation rate, bookings and more.



Manage OTA promotion and messaging

Manage OTA promotions on Booking.com and Airbnb directly from our channel manager also manage the messages you get on Airbnb.



OTA vouchers, commission and billing

Generate accurate invoices as per your contracts with different OTAs and travel agents. Also get access to vouchers that OTAs send to your guest on bookings.



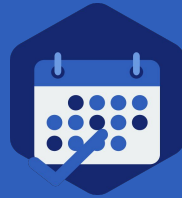
Handle online reviews

Manage and track your online reviews from different platforms at one place and easily answer them.

Integrated Hospitality Solutions



**Hotel
Management Software**



**Hotel
Booking Engine**



**Hotel
Channel Manager**



**Central
Reservation System**



**Hotel Revenue
Management Software**



**Review
Management System**



**Restaurant
POS Software**



**Hotel & Restaurant
Website Builder Software**

Asia



Armenia Inn Armenia



Greenview Golf Resort Bangladesh



The Oriental India



Bohol SOUTH BEACH Hotel Philippines



Sulit Place Philippines



Akara Apartments Sri Lanka



Sundaras Resort & Spa Sri Lanka



BTR suites Thailand



Bluerama Koh Phangan Thailand



Hotel Blossom Sathorn Thailand



Sarana Bungalows Thailand



THE SIAM RESIDENCE Boutique Resort

The Siam Residence Boutique Resort Thailand



Ananda Resort Vietnam



Meracus Hotel Vietnam

Africa and Middle East



Lagoonie Lodge

Lagoonie Lodge

Egypt

LEADERS PLAZA

Leaders Plaza
Salmiya

Kuwait

Riad Melhoun

Riad Melhoun

Morocco

Desert Rose Olaya

Desert Rose Olaya Saudi Arabia



Palm Beach Zanzibar

Tanzania



Jafferji Beach
Retreat

Tanzania



Kindoroko Hotel

Tanzania



Kisiwa on the
Beach

Tanzania



Urla Surf House

Turkey

Europe



Hotel Veliera Albania



Beach Hotel Plaža Croatia



Plaza Marchi Old Town Croatia



Residence Pic De L'ours - France



Lamda Destinations

Lamda Destinations Limited Greece



Villa Bordeaux Greece

Iceland / Summer

Iceland Summer Iceland

Caitins Pub & Accommodation

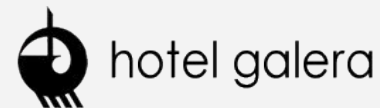
Caitins Pub & Accommodation Iceland



Yacht Club Marina di Loano Italy



Julesys BnB Malta



Hotel Galeria Spain



Land Hotel Ireland

Budapest Best Apartments

Budapest Best Apartments Hungary



Bluemont Bromsgrove South United Kingdom




Falls of Lora hotels United Kingdom

Longs Inn HOTEL

Longs Inn United Kingdom


America



Complejo Tunquelen Argentina




Postales Hotel Boutique Argentina



Marley Resort And Spa Bahamas

BRAHMA BLUE BELIZE

Brahma Blue & Playa Villas Belize



Cassia Hill Resort Belize



Reef Realty Belize



Angra Boutique Brazil




Bowmanville Marina Inn & Suites Canada



Harrison Spa Motel Canada

Ex Monarca

Ex Monarca Chile



Arenal Rabfer Costa Rica

Los Corales Village

Los Corales Village Dominican Republic



Hotel Maya del Carmen Mexico



DTLA Suite by Eleven United states

Emerald Isle

Emerald Isle United states

Oceania



Amazing Accommodations

Australia



Cremorne Point Manor

Australia



Glenferrie Lodge

Australia

NOZAWAHOLIDAYS

Nozawa Holidays

Australia



Ocean Villa Guam

Guam

CHAPUNG SEBALI



Chapung SeBali Resort and Spa

Indonesia

Lilin Lovina Beach

Lilin Lovina Beach

Indonesia

Villa Nelayan

Villa Nelayan

Indonesia

Admiralty
LODGE WHITIANGA

Admiralty Lodge New Zealand

BAILEYS
AT THE BEACH

Baileys At The Beach Motel

New Zealand

Live Support

We are available 24 hours a day, 7 days a week and we are quite famous for that!



Email
cm@ezeetechnosys.com



Real Time Messaging
Skype: ezee.technosys



Live Chat
Connect now



Unlimited Training
Set it up



Phone
+91-261-677-8777



FAQs
Find Answers



Let these numbers do the talking



33,000+

Happy Clients
Worldwide



159K+

Users Of
Software



600+

Third Party
Integrations



200+

Distributors
Worldwide



50+

Languages
Supported



105+

Regional Support
Centers



16+

Years In
Industry



170+

Countries

Why YCS?



All in one integrated solutions



Excellent user experience



Free trial for software evaluation



Solid after sale support and training for free

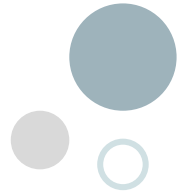


Regular product updates and customizations



Free trial in your hotel data available





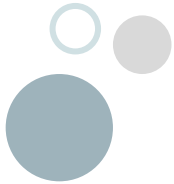
Get 14 days Free Trial of eZee Centrix

+

Free access to our Mobile Application from here



[Start Now!](#)



Contact Us

Head Office

Address

Yanolja Cloud Solution

D-113, International Trade Center, Majura Gate,
Surat Gujarat, India.
Pin Code: 395002

Contact

Sales Phone +91-635-576-4607

Support Phone +91-261-677-8777

Email

sales@ezeetechnosys.com

support@ezeetechnosys.com

WhatsApp

+91-635-576-4607

Regional Office - Malaysia



Address

Yanolja Cloud Solution (M) Sdn. Bhd. Kuala Lumpur,
Malaysia.



Phone

+6 016 229 3357, +6 016 229 3356

+6 03 9281 2216, +6 012 231 1194
(Office)



Fax

+6 03 9281 2217



Email

sales@ezeetechnosys.com.my

Regional Office - Goa



Phone

+91-749-931-0938



Email

goa@ezeetechnosys.com